Customers, carbon and costs

Al Monaco

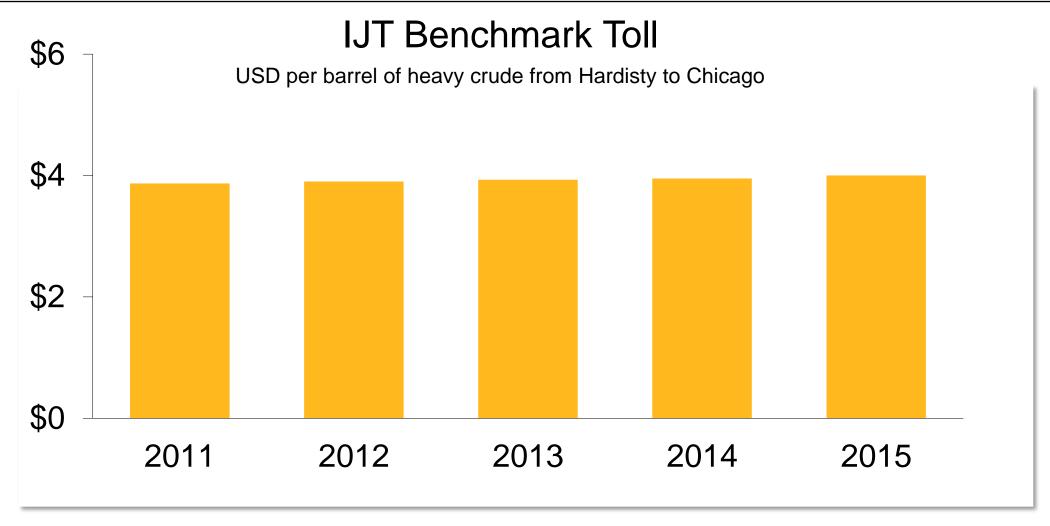
President & Chief Executive Officer

PwC Energy Visions 2016



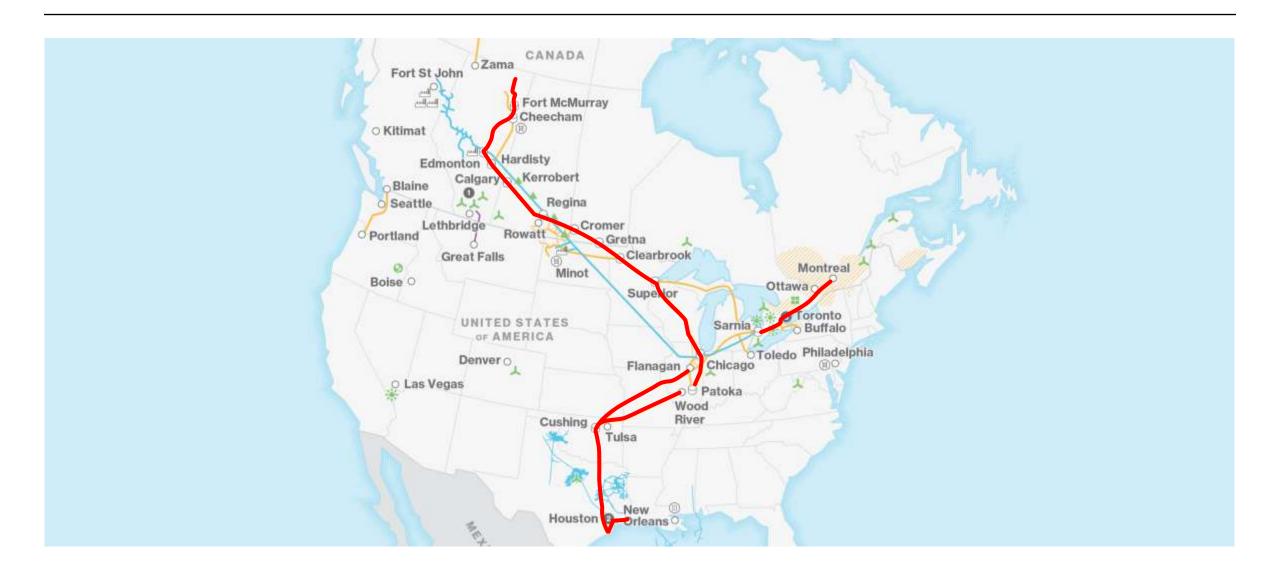
Stable, Competitive Tolls





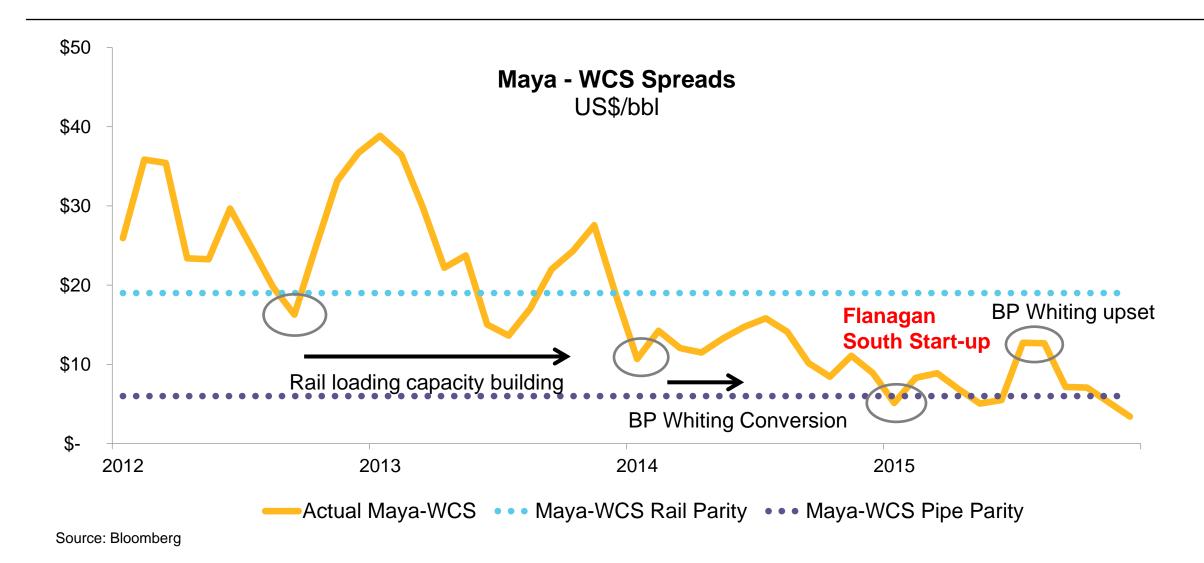
Delivering Market Access Solutions





Realizing Full Value for Canada's Energy

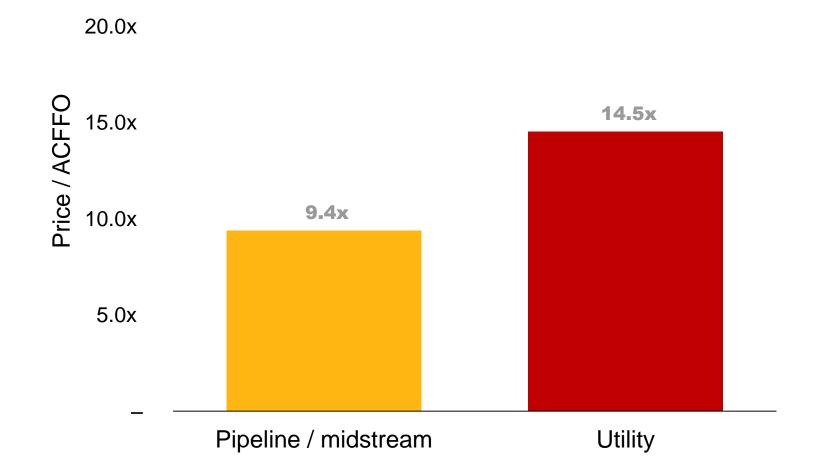




Valuations



Pipeline / Midstream vs. Utility Valuation



The Resurgence of the Energy Consumer





Changing the Way we Engage our Stakeholders





Meeting Global Demand Requires All of the Above





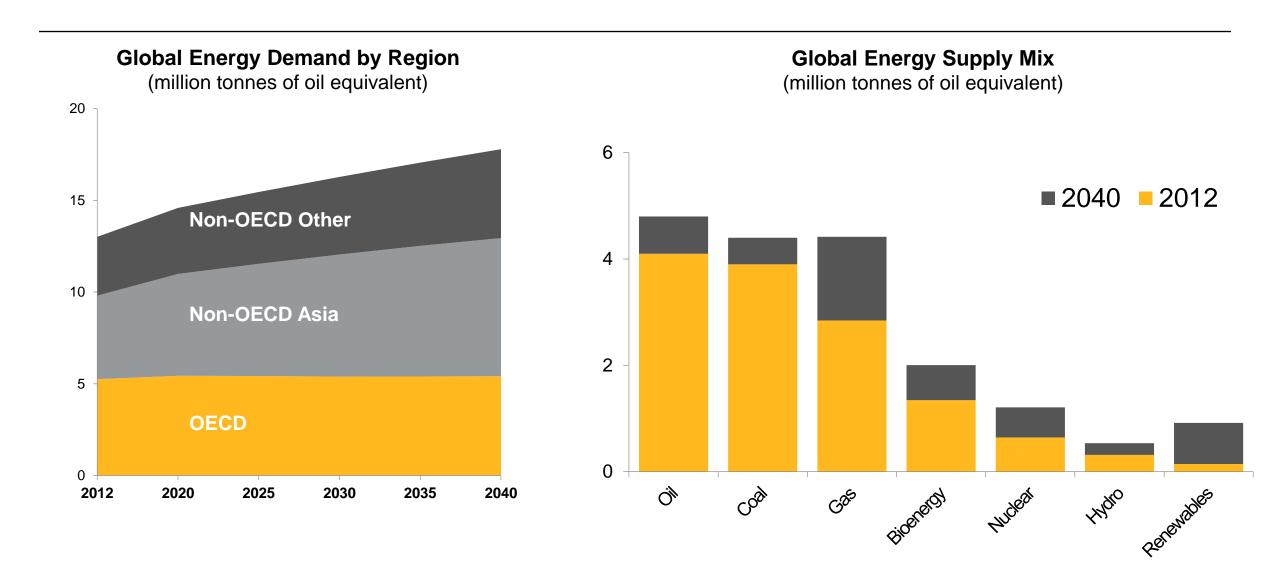






A Changing Global Supply Mix





Leader in Energy Conservation



Since 1995, Enbridge's Demand Side Management programs have helped customers conserve **9.6 billion m³ of** natural gas – equivalent to:

- Energy to serve 4 million homes for a year
- 18 million tonnes in carbon emission reductions
- Taking 3.5 million cars off the road for a year



650 Enbridge fleet vehicles run on natural gas

Natural Gas Key to the transition to a lower carbon future



